



January 2020

Mr. Andy Cotterman  
Cotterman & Company, Inc.  
4513 State Rt. 66  
Minster, OH 45865



Dear Andy,

On behalf of Carlisle SynTec, I would like to congratulate you and everyone at Cotterman & Company, Inc. for recently receiving Carlisle's 2020 Excellence in Single-Ply (ESP) award. One of the most prestigious awards in the commercial roofing industry, ESP was created 23 years ago to identify and reward Carlisle's most successful contractors. ESP status is given out annually to a small percentage of Carlisle's most dedicated and professionally minded applicators. Selection into this elite group is based on a company's volume and quality of Carlisle single-ply roofing systems.

Cotterman & Company, Inc. has installed and warranted 20,023,169 square feet of Carlisle's single-ply roofing systems over the years and has completed 1,202 Perfect 10 installations as judged by Carlisle's' final inspection process. It is obvious that your company is committed to installing Carlisle's roof systems with the utmost care.

It is this unyielding dedication to quality, coupled with the sheer volume of your installations that has allowed Cotterman & Company, Inc. to receive the ESP distinction. You are one of a select group of authorized applicators that has received this honor, solidifying your elite status within our contractor recognition program.

Carlisle is grateful for the strong partnership we share with Cotterman & Company, Inc. and we appreciate the hard work and dedication you have put forth, not only in 2019, but in previous years as well. Once again, I would like to congratulate you on your latest achievement and wish you the best moving forward.

Sincerely,

Nick Shears  
President  
Carlisle Construction Materials